

Defense Logistics Agency



Small Business Networking and Training Conference Overview

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Warfighter Support

Stewardship

Growth & Development



Agenda

- Defense Energy Support Center (DESC) – Mission, Vision and Values
- DESC Sales in Fiscal Year (FY) 2008
- DESC Purchases in FY 2008
- Conference Objective



Defense Energy Support Center

Mission

To Provide the Department of Defense and Other Government Agencies with Comprehensive Energy Solutions in the Most Efficient and Economical Manner Possible

Vision

Our Customers First Choice
for Energy Solutions

Values

- People
- Service
- Excellence
- Innovation
- Trust



DESC Purchases

FY 2008



Mobility Fuels
\$ 16,176 Million



Special Mission Needs
(Into-Plane, Bunkers)
\$1,137 Million

Heating Oils
\$ 254 Million



Non Contract
\$ 361 Million

Aerospace Fuels
\$21 Million



Natural Gas
\$165 Million





Conference Objective

- DESC's primary objective for this conference is to enhance small business participation in Federal acquisitions with companies capable of providing energy commodities and services required by our customers.
 - DESC is confident that you will find this conference to be an excellent opportunity to learn more about Government contracting and our customer requirements.
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Conference Objective

- We are a very customer focused organization and as a result, we are always seeking to locate more small and large refineries/energy suppliers who are willing to partner with us in supplying the required energy to our customers at the most economical and efficient manner possible.
- We have nine topics on our agenda for today and three breakout sessions covering seven workshops during each session.
- I encourage you to take ample time to explore the Training and Networking Breakout Sessions presented throughout the afternoon.